

Top 10 ERP Vendors – 2008

Profiles of the Leading Vendors

Find the best ERP system for your company.

About ERP Software

Enterprise resource planning (ERP) is not a new concept. It was introduced more than 40 years ago, when the first ERP system was created to improve inventory control and management at manufacturing firms. Throughout the 70's and 80's, as the number of companies deploying ERP increased, its scope expanded quite a bit to include various production and materials management functions, although it was designed primarily for use in manufacturing plants.

In the 1990's, vendors came to realize that other types of business could benefit from ERP, and that in order for a business to achieve true organizational efficiency, it needed to link all its internal business processes in a cohesive and coordinated way. As a result, ERP was transformed into a broad-reaching environment that encompassed all activities across the back office of a company.

What is ERP?

An ERP system combines methodologies with software and hardware components to integrate numerous critical back-office functions across a company. Made up of a series of "modules", or applications that are seamlessly linked together through a common database, an ERP system enables various departments or operating units such as Accounting and Finance, Human Resources, Production, and Fulfillment and Distribution to coordinate activities, share information, and collaborate.

Key Benefits for Your Company

ERP systems are designed to enhance all aspects of key operations across a company's entire back-office – from planning through execution, management, and control. They accomplish this by taking processes and functions that were previously disparate and disjointed, and seamlessly integrating and coordinating them. As a result, an ERP system can:

- * Facilitate more efficient completion of day-to-day tasks.
- * Reduce the redundant and overlapping activities that waste time and money by standardizing core procedures.
- * Eliminate data silos by creating a single, centralized repository of timely, accurate business data.
- * Enable more effective resource allocation and management.

About ERP Software

- * Reduce overhead costs.
- * Enhance strategic planning by allowing for more accurate assessment of needs, and enabling measurement of goals versus outcomes.

Does My Company Need ERP?

Companies of all types and sizes can benefit from an ERP implementation. Even if business processes and related workflows are relatively smooth across the business, ERP can deliver even greater productivity and cost efficiency. However, the companies who need ERP the most are those whose most critical business procedures are so fragmented and broken that they hinder growth and profitability. For these firms, ERP can help create a business process management mindset, allowing them to define best practices, formalize activities, and streamline cross-departmental functions.

Additionally, ERP is designed to help companies who have trouble achieving “one version of the truth”. For example, in many firms, revenue data maintained by the finance department doesn’t always match the numbers generated by the sales organization. These disparities can make it difficult to assess financial status and profitability, and in the case of public companies, report results to investors. ERP systems consolidate and centralize all back-office information. Each transaction conducted by a department will be handled, recorded, and managed by a single system. In this way, the most frequent causes of conflicting information -- such as a lack of integration across departmental applications -- are eliminated.

Common ERP Features

Most ERP suites contain a broad range of modules to enhance a variety of back-office functions, including:

- * *Manufacturing* – includes features for project and process management, engineering, scheduling, capacity management, engineering, material requirements planning, and quality management.
- * *Supply Chain Management* – includes capabilities to support order entry, purchasing and procurement, inventory control, planning, goods inspection, and claims processing.

About ERP Software

- * *Financial Management* – includes functionality such as general ledger, cash management, accounts payable and receivable, and fixed asset management.
- * *Project Management* – includes features for costing, billing/invoicing, time and expense management, and activity monitoring.
- * *Human Capital Management* – includes capabilities to support hiring and staffing, payroll, training, time and attendance tracking, and benefits administration.

Many ERP environments leverage a data warehouse or operational data store for reporting purposes; this limits the impact of data analysis on the transactional database and prevents the performance slow-downs that report generation can impose on the production environment.

What to Look for When Choosing an ERP Solution

“Big bang” ERP implementations come with quite a bit of risk. Few businesses have the resources to handle an all-at-once deployment. Therefore, it is critical to choose an ERP vendor with a flexible and modular platform, so it can be rolled-out in phases.

Additionally, since many ERP modules often replacing existing business applications, be sure to select a solution that includes comprehensive data migration tools. This will help move data from old applications to new ones in the most efficient and effective fashion.

Finally, look for a single-source provider who has designed and developed each module in-house. Choosing a vendor who has created a complete ERP suite by bolting together various solutions – such as those developed by OEM partners or obtained through acquisition of smaller ERP companies – can lead to integration and performance issues.

Top ERP Software Vendors

You have many options when choosing a ERP software vendor. To make it a bit easier, we’ve featured some of the leading ERP solutions in this paper.

Review these vendors, and you’ll be well on the way to finding the right ERP software for your business.



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HIGHLIGHTS

- * Use of Microsoft technology establishes a seamless interaction between all elements of the Intuitive ERP architecture.
- * Industry-specific, flexible solutions to better match business requirements.
- * Focused on rapid growth through consolidation.
- * Serves small to mid-sized manufacturers.
- * Focus on quality and customer service.

OWNERSHIP:

Private

HEADQUARTERS:

Indianapolis, IN

ERP SOLUTIONS:

- * Intuitive ERP
- * Made2Manage ERP

FOUNDED:

2003, Indiana, USA
(as M2M Holdings, Inc.)

CUSTOMER FOCUS:

Consona serves the small to mid-size manufacturing segment, primarily customers in the 5 to 150 user range. Virtually all product and service segments are represented in its customer base.

SELECT CUSTOMERS:

San Antonio Lighthouse, Northern Digital, Bigfoot Industries Inc., Qualitel Corporation, TrailTech Inc., Ace Designers, Ltd., American Tubing, Inc.

About Consona/Made2Manage

Consona Corporation, formerly M2M Holdings, Inc., is a business software and service provider dedicated to becoming a valued business partner by helping companies continuously improve business processes over time. Toward this mission, Consona invests in the people, processes, technology and tools needed to provide customers with a unique and effective combination of customer care, product fit, industry expertise, and a broad range of consulting, IT and business services.

The Consona product portfolio consists of Customer Relationship Management (CRM) product lines and both industry-specific and cross-industry Enterprise Resource Planning (ERP) solutions. Consona provides CRM and ERP business solutions to more than 4,300 customers worldwide and across a variety of industries, including manufacturing and professional services.

A number of elements work together to make Consona a standout in the industry. Backed by an experienced management team and deep financial resources, Consona melds an aggressive acquisition program, strong balance sheet, solid customer relationships, and high-fit solutions into a value proposition that is unmatched by other vendors—but well-matched to its customers and their businesses.

Consona ERP Key Strengths

- * Integration of data across the enterprise ensures that customers have greater visibility in all areas of their business, from a strategic decision level to daily operations.
- * Insight into production, inventory and financial data makes it easy for users of the Consona ERP solution suite to identify opportunities for cost savings and efficiency improvements. A high-level view of key business indicators facilitates faster and more accurate management decisions—and an intuitive interface puts all of this at the customer's fingertips when and where they want it.
- * Consona's ERP solutions fit a broad range of industries and business types.
- * Intuitive ERP is designed to support businesses that operate locally or globally. Language and currency need not be a barrier to conducting business. With multi-language and multi-currency capabilities, Intuitive ERP can be implemented around the world.

About Consona/Made2Manage

Consona ERP Technology

Exclusive use of Microsoft technology establishes a seamless interaction between all elements of the Intuitive ERP architecture. Intuitive ERP is written in Microsoft Visual Basic for Applications®, straight Microsoft Visual Basic®, VB.NET and Microsoft Transact SQL (T-SQL) languages. Intuitive ERP uses Microsoft SQL Server® as the database technology.

Because of its pure Microsoft approach, Intuitive ERP connects seamlessly to any Microsoft business application, including Microsoft Office, Exchange, Project, and more. Consistent technology also means that Consona's Intuitive, as a software provider, is able to put its development energy into building innovative features and functions that directly benefit its customers, rather than wasting time chasing solutions to tough problems rooted in technology clashes.

Consona ERP Highlights

Intuitive ERP

- * Organizes all of a company's information into one, centralized system. This means that there is no need for different departments to re-key information and less need for manual paperwork, thus reducing the potential for errors.
- * Cuts operations costs by delivering complete visibility of an organization's Key Performance Indicators on a monthly, quarterly, or annual basis can provide graphical, complete, up-to-the-minute information of exactly what is going right and what is going wrong with your business before it is too late to make adjustments. .
- * Increases throughput by letting customers see upcoming bottlenecks before they happen—driving more efficient scheduling on the shop floor also reducing downtime and overtime.
- * Reduces purchasing costs with supplier relationship management functionality that forecasts demand to suppliers, taking better advantage of quantity breaks, and tracking vendor performance. With Intuitive ERP, customers can get the best prices from their vendors.

About Consona/Made2Manage

Made2Manage ERP

- * Since 1986, Made2Manage has been supplying ERP software and services to small and mid-market manufacturers in a variety of industries.
- * Provides complete, real-time inventory analysis and just-in-time material information, so customers can order what they need when they need it, without needing to stockpile inventory “just in case”.
- * Automatically calculated, adjustable safety stock and surplus levels allow organizations to keep their inventory within the parameters they set while keeping inventory carrying costs to a minimum.
- * Delivers complete visibility into the shop floor to allow businesses to see exactly where they have untapped capacity, and therefore better utilization of the shop floor is available that there is no need for different departments to re-key information and less need for manual paperwork, thus reducing the potential for errors.

Consona ERP Modules

- * Planning and Materials Management
- * Procurement
- * Manufacturing
- * Financial and Accounting
- * Business Process Optimization
- * Quality Control



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HIGHLIGHTS

- * Offers comprehensive end-to-end ERP, CRM, SCM, and PSA solutions for mid-market companies.
- * Solutions are global, made to comply with requirements of the majority of countries, and available in over 30 languages.
- * Flexible and scalable software is used by more than 20,000 customers in over 140 countries.

OWNERSHIP:

Public
(NASDAQ: EPIC)

HEADQUARTERS:

Irvine, California

ERP SOLUTIONS:

- * Epicor Vantage
- * Epicor Enterprise
- * Epicor iScala

FOUNDED:

1984, California, USA

CUSTOMER FOCUS:

Epicor's ERP solutions are helping midmarket organizations and divisions and subsidiaries of the Global 1000 maximize their most important resources for profitable growth. These solutions are available for a number of industry sectors including manufacturing, distribution, services, hospitality and retail.

SELECT CUSTOMERS:

Aspen Square Management, BC Hot House Foods, Enkeboll Designs, TEAM Industries, Huntington Beach, Prince Industries, Excel Manufacturing

About Epicor

Epicor is a global leader dedicated to providing integrated enterprise resource planning (ERP), customer relationship management (CRM), supply chain management (SCM) and professional service automation (PSA) software solutions to midmarket companies and divisions of the Global 1000.

Founded in 1984, Epicor serves over 20,000 customers in more than 140 countries, providing solutions in over 30 languages. Employing innovative service-oriented architecture (SOA) and Web services technology, Epicor delivers end-to-end, industry-specific solutions for manufacturing, distribution, retail, hospitality and services that enable companies to drive increased efficiency, improve performance and build competitive advantage.

Through its leading-edge, innovative software framework, Epicor streamlines manufacturing processes, from planning and procurement to job costing, scheduling, production, financials and more. Epicor's ERP solution goes beyond traditional ERP, encompassing customer relationship management, business intelligence and e-commerce. Epicor's manufacturing solutions seamlessly manage complex requirements such as configure-to-order, along with repetitive requirements like make-to-stock, offering versatility that supports mixed-mode manufacturing environments.

Epicor continues to capture accolades and global recognition for its product innovation and impact in the marketplace. Accounting Today recognized Epicor as a winner in its 2008 Top 100 Products award. The company was also recognized by Business 2.0 Magazine in 2007 as one of the 100 Fastest Growing Tech Companies.

Epicor ERP Key Strengths

- * Epicor is a global leader dedicated to providing business software solutions to companies around the globe. With comprehensive solutions, service and support, the company helps more than 20,000 of the world's best companies run their business more efficiently and effectively.
- * The company's ERP systems automate and optimize business operations by integrating all or the majority of the data and processes of an organization into a single unified solution in order to maximize profitable growth. Epicor ERP delivers exactly that – a single end-to-end software solution for business.

About Epicor

- * The company offers a comprehensive range of services with its solutions, providing a single point of accountability to promote rapid return on investment and low total cost of ownership.
- * In addition to award-winning financial, inventory and manufacturing management capabilities, Epicor's ERP solution delivers in-depth supply chain management, customer relationship management, business intelligence and enterprise performance management functionality.
- * Epicor solutions are built to comply with the requirements of the majority of countries around the globe.

Epicor ERP Technology

Epicor's hosting services provide the first step towards the end-to-end management of mission-critical IT environments. The company's managed services deliver a unique value-add to customers, providing total peace of mind by ensuring that business systems and processes stay up and running and operating at peak levels at all times.

Epicor ERP Highlights

Epicor Vantage

- * An easy-to-use solution designed to meet the needs of progressive make-to-order and mixed-mode manufacturing companies. Vantage is delivered 'out-of-the-box' with built-in workflow processes that enable manufacturers to manage the entire order cycle: from Marketing and Sales through Production and Planning, Sourcing and Procurement, Installation and Service, and Financials.

Epicor iScala

- * Designed for the worldwide divisions and subsidiaries of multinational corporations and large local or regional companies that may have significant cross-border trading requirements.
- * Software includes integrated Enterprise Resource Planning (ERP), supply chain, Manufacturing Execution Systems (MES), field service, project management, payroll and other capabilities, all built on a collaborative business Microsoft .NET and Web services-based framework.

About Epicor

Epicor Vista

- * A world-class, integrated ERP manufacturing and accounting solution for emerging manufacturers, job shops or make-to-order departments of large enterprises.
- * Vista employs an intuitive user interface with tree navigation, grid entry, drill down capabilities and icons for point and click simplicity.

Epicor ERP Modules

Epicor Vista

- * Customer Relationship Management, Sales Management, Customer Service Management, Product Data Management, Planning and Scheduling, Production Management, Supply Chain Management, Financial Management.

Epicor Vantage

- * Customer Relationship Management, Sales Management, Supply Chain Management, Production Management, Planning and Scheduling, Product Data Management, Service Management, Enterprise Performance Management, Business Process Management, Enterprise Portal, Multi-Site Management (MSM).

Epicor iScala

- * Customer Relationship Management, Supply Chain Management, Service Management, Project Management, Financial Management, Business Intelligence.

HIGHLIGHTS

- * Backed by the strength of Microsoft, one of the largest IT companies in the world.
- * Uses familiar Microsoft interface.
- * Complete business management software: ERP, e-commerce, supply chain, manufacturing, CRM, HR, project accounting.
- * Uses familiar Microsoft interface.

OWNERSHIP:

Public
(NASDAQ: MSF)

HEADQUARTERS:

Redmond, WA

ERP SOLUTIONS:

- * Microsoft Dynamics GP (formerly Microsoft Great Plains)
- * Microsoft Dynamics NAV
- * Microsoft Dynamics AX

FOUNDED:

1975, New Mexico, USA

CUSTOMER FOCUS:

Microsoft distributes its products primarily through the following channels: OEM; distributors and resellers, and online services. Its customers include individual consumers, small and medium-size organizations, enterprises, governmental institutions, educational institutions, Internet Service Providers, application developers, and OEMs.

SELECT CUSTOMERS:

Network Engines, Warn Industries, Lockheed Martin, Canadian General Power, IRITO, Oerlikon Balzers, Roll-Gom, Giant Bicycle, Arthur Shuman, Inc.

About Microsoft

Microsoft develops and markets software, services and solutions that deliver new opportunity, convenience, and value to people's lives. The company's product segments provide management with a financial view of its key businesses. The segments provide a framework for the alignment of strategies and objectives across the development, sales, marketing, and services organizations, and for the timely and rational allocation of development, sales, marketing, and services resources within businesses. The company's seven product segments are: Client; Server and Tools; Information Worker; Microsoft Business Solutions; MSN; Mobile and Embedded Devices; and Home and Entertainment.

Microsoft's research and development facilities are located primarily in Redmond, Washington with smaller facilities located in Mountain View, California; Fargo, North Dakota; Beijing, China, Dublin etc. As of June 30, 2005, the Company employed approximately 61,000 people.

Microsoft offers a variety of products and services, including its Windows operating systems and Office software suite. The company has expanded into markets such as video game consoles, servers and storage software, and digital music players. Microsoft has reached settlements to end a slew of antitrust investigations and lawsuits, including agreeing to uniformly license its operating systems and allowing manufacturers to include competing software with Windows. In early 2008 the company made an unsolicited bid to acquire Yahoo! for about \$44.6 billion.

Producing and distributing goods and services is the major engine in today's economy. And as a key ERP solution provider, Microsoft knows that the fundamental success factors in this competitive global marketplace constant: produce the right products—in the right quantities, at the right time, with good quality, and at a price the customer is willing to pay. However, flexibility and continuous improvements are also imperative.

Success includes the flexibility to respond to emerging markets, such as today's growth opportunities in China and Eastern Europe, and to the ever-changing needs of the customers. Capitalizing on these opportunities and demands involves quickly adapting to new approaches, trading partners, and procurement strategies.

About Microsoft

The company's ERP solution suite, Microsoft Dynamics, offers integrated, adaptable business applications for small and medium-sized organizations and divisions of large enterprises. These integrated solutions—delivered through a worldwide network of experienced Microsoft Certified Partners—work like and with familiar Microsoft software and help automate and improve financial, customer relationship, and supply chain management.

Microsoft Key Strengths

- * Microsoft, one of the largest IT companies in the world, recorded a revenue of \$51.12 billion in fiscal year 2007. It has a strong presence in more than 100 countries. The company's recent product launches and a strong pipeline of products provide excellent growth avenues to the company.
- * Microsoft Corporation develops, manufactures, licenses and supports a range of software products for computing devices. The Company's software products include operating systems for servers, PCs and intelligent devices, server applications for distributed computing environments, information worker productivity applications, business solution applications, high-performance computing applications and software development tools
- * The company has five segments: Client, Server and Tools, the Online Services Business, the Microsoft Business Division, and the Entertainment and Devices Division, and provides world-class consulting and product support services, and trains and certifies computer system integrators and developers.

Microsoft ERP Technology

Microsoft develops and distributes predominately licensed software business solutions.

Microsoft ERP Highlights

- * Microsoft Dynamics is a line of integrated, adaptable ERP business management solutions that automate and streamline financial, customer relationship, and supply chain processes in a robust, powerful way that helps drive business success.
- * Seamlessly integrates internal and external communication and collaboration. Synchronizes information flow between personnel, engineering, manufacturing, and subcontractors.

About Microsoft

- * Drives outstanding customer service. Microsoft Dynamics solutions gives organizations the ability to track a project from design through “as-built” configuration, aligning service personnel with customers in a powerful, effective way.
- * The Microsoft Dynamics CRM module gives customers access to deep customer knowledge based on past experiences, helping them identify and meet or exceed their service-level agreements (SLAs) and contract requirements.
- * Delivers flexible production planning, allowing production planners to change a development process as customer needs change. Microsoft Dynamics solutions support end-to-end business functionality across the enterprise, especially manufacturing modes such as engineer-to-order, make-to-order, make-to-stock, or mixed/hybrid modes. manufacturing modes such as engineer-to-order, make-to-order, make-to-stock, or mixed/hybrid modes.

Microsoft ERP Modules

- * Microsoft Dynamics for financial management
- * Microsoft Dynamics for customer relationship management (CRM)
- * Microsoft Dynamics for supply chain management



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HIGHLIGHTS

- * SaaS software solution.
- * Modular ERP system - strong in manufacturing, financials, distribution.
- * Offers tight integration, interoperability, outstanding price/performance.
- * Designed to leverage the strengths of Microsoft solutions.

OWNERSHIP:

Private

HEADQUARTERS:

Costa Mesa, CA

ERP SOLUTIONS

- * SYSPRO ERP
- * SYSPRO Analytics
- * SYSPRO e.net Solution
- * SYSPRO Planning and Scheduling

FOUNDED:

1978, California

CUSTOMER FOCUS:

SYSPRO's ERP system's ease-of-use and business process orientation, combined within a single integrated system encompassing strong accounting, manufacturing, distribution and supply chain capabilities, make it a compelling solution for a broad range of mid-market businesses in a variety of vertical industries.

SELECT CUSTOMERS:

Titanium Sports Technologies, Dupar Controls Inc., Illinois Tool Works Inc (ITW) Canada, World Precision Instruments, Lakeshirts, Fischer Scientific International, Bonte Foods, Panoz Auto Development Corporation, Crosby Molasses.

About SYSPRO

SYSPRO is an internationally recognized, leading provider of enterprise business solutions. Formed in 1978, SYSPRO was one of the first software vendors to develop an enterprise resource planning solution. Today, SYSPRO is a global business solutions vendor with offices on six continents and over 1500 channel and support partners. Over 12,000 licensed companies across a broad spectrum of industries in more than 60 countries trust SYSPRO as the platform on which to manage their business processes. By focusing on people and building lasting relationships with customers and partners, SYSPRO consistently excels at guiding customers through all aspects of their implementation.

SYSPRO's award-winning application set is engineered to help companies get to grips with today's day-to-day problems and expand and adapt to the ever-changing business landscape. The solution suite delivers outstanding price/performance value and is continually enhanced and upgraded in response to user demand and legislative requirements. What's more, SYSPRO has excellent security features and is exceptionally easy to use. Thanks to the latest Microsoft® technology, SYSPRO delivers rapid access to easy-to-view, real-time information, ensuring quick response to customer demands, beating competitors and reducing operating costs through streamlined processes and automated workflows.

SYSPRO ERP is a modular system with particular strength in financials, distribution and manufacturing. Together, these build into a powerful foundation essential for an effective enterprise-wide solution.

Ideally suited for the global marketplace with multi-national, multi-company and multi-location facilities, SYSPRO gives its customers superior financial control, letting businesses forecast with complete confidence. Beyond the factory gate, SYSPRO offers sophisticated business analytics, CRM, APS and e-commerce functionality to help control the supply chain more rigorously and dramatically enhance customer satisfaction.

About SYSPRO

SYSPRO Key Strengths

- * As a customer-centric company, SYSPRO aims to deliver world-class software that gives customers the control, insight and agility they need for competitive advantage in a global economy.
- * SYSPRO is an easy-to-buy, easy-to-deploy and easy-to-use enterprise-wide software solution. The software is characterized by tight integration, interoperability, outstanding price/performance, balance of functionality and a strong focus on business process management and usability.
- * SYSPRO is a true turnkey solution that is scalable in terms of enterprise size and business functionality. Using a 'building block' approach, the core SYSPRO system forms the platform on which customers can start adding business functionality and technological capabilities as needed.
- * Within the ERP solution framework, each business module is tightly integrated with the core platform, ensuring that when modules are implemented, business operations continue to operate with minimal disruption and risk.

SYSPRO ERP Technology

SYSPRO's SaaS software solution is designed to leverage the strengths of Microsoft® solutions and other technologies to optimize the abilities of manufacturers (repetitive, custom, quick-turn and mixed mode) and distributors. All modules are scalable and interactive in a client/server environment. SYSPRO e.net solutions is a new component architecture that gives authorized individuals the ability to interact with SYSPRO data over the Web as well as from remote devices, including palm pilots and cell phones.

SYSPRO ERP Highlights

- * Fully integrated and modular based solution.
- * Components produce easy to view, real time information.
- * SYSPRO solution is ideal for repetitive, quick-turn, and mixed-mode manufacturers.
- * SYSPRO ERP software is also ideal for high-end corporate accounting and provides very strong financial and cost accounting functions. SYSPRO financials modules offer superior flexibility in design and allocation facilities, extensive drill-down to source transactions from the general ledger, and offers flexible consolidated reporting.

About SYSPRO

- * SYSPRO distribution modules assist in optimizing inventory levels to ensure on-time delivery, improve customer service and increase profitability.
- * SYSPRO manufacturing modules are seamlessly integrated with both the financial and distribution modules and offer numerous features in the areas of estimating, scheduling, costing, lot and serial tracking, backflushing, material verification, inventory optimization and planning.

SYSPRO ERP Modules

- * Financial, Distribution, Manufacturing, SYSPRO Reporting, SYSPRO Projects and Contracts.



HIGHLIGHTS

- * SAP Americas is the world's largest business software company and the third largest software supplier overall.
- * Comprehensive ERP solutions support more than 43,400 customers in 120 countries.
- * Easy upgrades to new innovative functionality through SAP's enhancement packages.

OWNERSHIP:

Public (NYSE: SAP)

FOUNDED:

1972, Walldorf, Germany

HEADQUARTERS:

U.S. Headquarters:
Newtown Square, PA

World Headquarters:
Walldorf, Germany

ERP SOLUTIONS:

SAP ERP 6.0:

- * Customer Relationship Management
- * Product Lifestyle Management
- * Supply Chain Management
- * Supplier Relationship Management

CUSTOMER FOCUS:

Organizations of all sizes can use SAP solutions to reduce costs, improve performance, and gain the agility to respond to changing business needs.

SELECT CUSTOMERS:

German Aerospace Center, Standard Bank of South Africa, Rohm and Haas, Gillette, Biomet Europe, Alfred Talke Logistic Services, Avex Production, City of Ottawa, Ontario, China Telecom Corporation.

About SAP

SAP Americas is a subsidiary of SAP AG, the world's largest business software company and the third-largest software supplier overall. SAP Americas' corporate headquarters is located in Newtown Square, PA, a suburb of Philadelphia. The company's officers and executives lead a team of professionals dedicated to delivering high-level customer support and services. Founded in 1972 as Systems Applications and Products in Data Processing, SAP has a rich history of innovation and growth that has made it a recognized leader in providing collaborative business solutions for all types of industries in every major market.

With a mission statement that emphasizes experience, knowledge, and technology for maximizing business, SAP leverages its extensive experience to deliver a comprehensive range of solutions to empower every aspect of business operations for organizations of any size.

Deploying high-quality technology, services, and development resources, SAP delivers a business platform that unlocks valuable information resources, improves supply chain efficiencies, and builds strong customer relationships. Through the Global Solution Center, SAP Americas identifies customer needs and develops solutions to meet them.

The company, headquartered in Walldorf, Germany, employs more than 46,100 people in more than 50 countries, and it serves more than 43,400 customers worldwide.

SAP ERP Key Strengths

- * SAP ERP addresses the core business software requirements of the most demanding mid-size and large organizations – in all industries and sectors.
- * SAP ERP draws from more than 30 years of experience with more than 40,000 customer implementations to deliver powerful functionality, global orientation, and flexible enhancement options.
- * SAP is committed to delivering innovation to its customers through its SAP ERP application. With SAP enhancement packages, organizations can replace the traditional technique of improving and augmenting core processes supported by SAP ERP. Instead of waiting for functionality that is packaged with a new release, they can implement innovation from SAP without having to run a major upgrade project.

About SAP

- * With SAP ERP, customers ensure that their employees can readily access the critical data, applications, and analytical tools they need to perform all their job functions efficiently and effectively, while also supporting a shared-services organizational model for human resources, finances, and other key processes.
- * SAP supports more than 43,400 customers worldwide, with 105,000 installations in 120 countries. SAP's unique ecosystem consists of 11,000 consulting and education employees, plus 6,000 service and support staff.
- * SAP has a large support organization with 185,000 certified partner employees, 77 trainings centers, six global support centers, nine custom development centers, and genuine 24/7 support, SAP is able to maximize an organization's business and IT success.

SAP ERP Technology

The SAP solutions suite is comprised of licensed and on-demand applications and services. SAP's Enterprise Service-Oriented Architecture (Enterprise SOA) is a blueprint that directs an adaptable, flexible, and open IT architecture for developing business solutions. With SAP NetWeaver as a technical foundation, enterprise SOA moves IT architectures to higher levels of adaptability and moves companies closer to real-time enterprises by elevating Web services to an enterprise level.

SAP ERP Highlights

SAP ERP Human Capital Management (HCM)

- * A complete and integrated human capital management solution that delivers unmatched global capability.
- * Automates all core human resource processes, such as employee administration, payroll, and legal reporting, increases efficiency and supports compliance with changing global and local regulations.
- * With integrated building blocks and an unmatched partner ecosystem, the SAP ERP HCM solution supports shared services and business process outsourcing – reducing cost and risk for these deployment models.

About SAP

SAP ERP Financials

- * The SAP ERP Financials solution is a comprehensive financial management solution engineered for the most complex, multinational companies across a broad range of industries.
- * SAP ERP Financials enables companies to thrive in a business environment characterized by intensified competition, uncertain market conditions, and increased regulatory oversight.
- * A seamlessly integrated solution, SAP ERP Financials combines core accounting and reporting capabilities with financial supply chain, treasury, compliance, and performance management applications. These applications help customers streamline finance business processes, reduce operating costs, manage risk, ensure compliance, and provide robust and timely business insight.
- * SAP ERP Financials simultaneously supports global financial reporting standards, multiple currencies, and languages with over 45 country-specific versions. The solution powers the highest-performing finance organizations in the world.

SAP ERP Operations

- * For many organizations, the SAP ERP Operations solution has become the software backbone that contributes to excellent performance supporting end-to-end operational processes in all key areas: procurement and logistics execution, product development and manufacturing, and sales and service.
- * With SAP ERP Operations, customers can realize smoother day-to-day operations, maximize profitability, free up resources and budget so that they can invest more in innovation.
- * SAP ERP Operations automates and streamlines processes with greater adaptability, increases productivity in operations with a role-based solution and centralized information, and improves operations performance with strategic business insight.

SAP ERP Corporate Services

- * With the SAP ERP Corporate Services solution, companies can manage real estate; enterprise assets; project portfolios; corporate travel; environment, health, and safety compliance; quality and global trade services more effectively.

About SAP

Global Trade Services

- * With SAP software, customers can secure their global supply chain, connect and communicate with government systems, and promote the use of shared data to streamline cross-border trade and gain sustainable competitive advantage.

SAP ERP Modules

Human Capital Management

Talent management, workforce process management, workforce deployment.

Financials

Financial supply chain management, financial accounting, management accounting, corporate governance.

Operations

Sales order management, aftermarket, sales and service, professional-service delivery.

Corporate Services

Real estate management, enterprise, asset management, project and portfolio management, travel management, environmental/health/safety compliance management, quality management.

Global Trade Services



HIGHLIGHTS

- * Backed by the strength of one of the largest software application companies in the world.
- * Committed to technology innovation/integration. Oracle's ERP solution suite helps customers achieve 30-80% lower total cost of ownership, benefit from a predictable cost model, and reduce risk.
- * Partner expertise: Oracle solutions leverage third-party solutions and add-on applications from 19,000 partner companies.

OWNERSHIP:

Public
(NASDAQ: ORCL)

HEADQUARTERS:

Redwood Shores, CA

ERP SOLUTIONS:

- * Oracle E-Business Suite
- * PeopleSoft Enterprise
- * JD Edwards Enterprise One
- * Oracle Transportation Management

FOUNDED:

1977, California

CUSTOMER FOCUS:

Oracle's enterprise-class business products and solutions empower a broad range of small, mid-size, and enterprise-level organizations in a wide array of global business sectors.

SELECT CUSTOMERS:

Schneider National, Pella Corporation, Hellmann Worldwide Logistics, Dorskocil, New York City Housing Authority, Panasonic Factory Solutions, Intersil.

About Oracle

After thirty years of providing leading-edge solutions, Oracle remains a major player for database technology and applications in enterprises throughout the world. The company is the world's leading supplier of software for information management, and the world's second largest independent software company. Oracle technology can be found in nearly every industry, and in the data centers of 98 of the Fortune 100 companies. Oracle is the first software company to develop and deploy 100 percent internet-enabled enterprise software across its entire product line: database, business applications, and application development and decision support tools.

Oracle was one of the first companies to make its business applications available through the internet—an idea that is now pervasive. With the release of Oracle Fusion Middleware, Oracle has begun debuting new products and functionality that reflect the company's goal to connect all levels of enterprise technology to help customers access the knowledge they need to respond to market conditions with speed and agility. Today, Oracle Real Application Clusters, Oracle E-Business Suite, Oracle Grid Computing, support for enterprise Linux, and Oracle Fusion all fuel a commitment to innovation and results that has defined Oracle for thirty years.

Oracle applications are now running in over 1,500 public sector organizations, 10 of the world's top 10 banks, 20 of the world's top 20 telecom companies, and 10 of the top 10 academic universities worldwide.

Oracle ERP Key Strengths

- * Oracle's ERP solution suite helps customers achieve 30% - 80% lower total cost of ownership, benefit from a predictable cost model, and reduce risk.
- * With Oracle's powerful, on-demand software technology, over 3.6 million end users are able to increase their productivity and gain competitive advantage, resulting in a superior ownership experience.
- * Oracle Enterprise Manager is the only management software that provides complete management solution for business applications, using a unique top-down approach. It provides strong monitoring and management that encompasses end-user experience, application flows, and the underlying software and system infrastructure.

About Oracle

- * Oracle offers proven and open solutions—and a network of partner expertise. The company's solutions are built on open standards and leverage third-party solutions and add-on applications. Oracle's 19,000-strong partner network delivers deep, industry-specific functionality and best practices.

Oracle ERP Technology

Oracle Application Integration Architecture is a comprehensive set of products that deliver sustainable business process based integrations across Oracle, third party and custom applications. With its open, standards-based foundation, Oracle Application Integration Architecture enables you to create streamlined business processes that span application boundaries, while greatly shortening time to value.

Oracle Fusion Middleware for Applications applies Oracle's market-leading middleware portfolio to the leading business applications. Extend the business value of your applications across user communities, lines of business, and organizations. The only comprehensive and integrated middleware foundation certified with Oracle HCM, CRM, financial management, and other business applications.

Oracle ERP Highlights

Oracle E-Business Suite

- * The world's leading solution for companies with smaller budgets and a need for fast deployment.

PeopleSoft Enterprise

- * Designed to address the most complex business requirements for a wide range of businesses.

JD Edwards EnterpriseOne

- * The solution with the lowest TCO in the industry, created by JD Edwards, the world's most successful purpose-built market applications company.

About Oracle

Oracle ERP Modules

ORACLE E-Business Suite

- * Asset Lifecycle Management, Customer Relationship Management, Enterprise Resource Planning, Procurement, Product Lifecycle Management, Supply Chain Management, Manufacturing.

PeopleSoft Enterprise

- * Customer order management, human capital management, supply chain planning, inventory and fulfillment management, manufacturing solution.

JD Edwards EnterpriseOne

- * Management for food and beverage producers, manufacturing, supply chain execution (logistics), supply chain planning (SCP), supply management (procurement).



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HIGHLIGHTS

- * Flexible, low-cost ERP solutions.
- * Customer-centric approach to building solutions; 95% customer retention rate.
- * Young company, with a long history. Tenth largest software company in the world.
- * Solution set is built on the Infor Open SOA (service-oriented architecture).

OWNERSHIP

Private

HEADQUARTERS

Alpharetta, GA

ERP SOLUTIONS

Infor ERP Solutions Suite:

- * Infor ERP Adage
- * Infor ERP LN
- * Infor ERP Baan
- * Infor ERP SL (formerly SyteLine)
- * Infor ERP SX.enterprise
- * Infor ERP VISUAL

FOUNDED

2002, Georgia

CUSTOMER FOCUS:

Enterprising small and mid-size businesses, as well as larger enterprises in a variety of industries worldwide. Customers include the top 10 aerospace companies, over 450 major apparel and footwear companies, 14 of the world's top 25 automotive suppliers, more than 4,500 machinery manufacturers, and nearly half of the top 100 electrical distributors..

SELECT CUSTOMERS:

Aquion Water Treatment Products, J. C. Steele and Sons, Inc., Light Corporation, ThermoFab, Hayward, Tampa Tile, Cherasia Limited, Colonial Mills, Inc., CPAC, Inc., DRB-HICOM Automotive, Superior Fastening Technology Limited.

About Infor

With approximately \$2.1 billion in revenue, Infor is one of the world's largest providers of business software and the 10th largest software company in the world. Infor was founded on guiding principles that are aimed at giving its customers what they really want and need in an ERP solution. With 9,200+ employees, direct offices in 100 countries, and 70,000 customers worldwide, Infor provides ERP implementation and support capabilities and coverage in a global business base that includes the Americas, EMEA, and APAC.

Infor is a unique software company — four years old with more than thirty years experience. It has the stability, the agility, and the resources to meet the business demands of a rapidly changing world.

Over 1,000 new customers chose Infor in 2007 for its application breadth, open technology, and global reach. The company is committed to continuing its growth by broadening its focus and by providing the most innovative solutions and services globally. Infor has a consistent 95% customer retention rate — one of the highest in the industry — and 72% of its license revenues are generated by its current customers.

Infor ERP Key Strengths

- * Infor is one of the fastest growing business software providers, with more customers than its two largest competitors combined. As a young company with a long history—four years old with more than thirty years of experience—Infor is able to offer a distinct advantage: Its size gives it the stability and the resources, while its youth gives it the agility to meet a variety of business demands.
- * Infor helps more than 70,000 customers around the world address current business issues, delivering proven, business-specific solutions that address the unique processes, regulatory requirements, and trading environments of its customers in a wide range of manufacturing, distribution, and services industries.
- * Infor's domain experts understand the productivity challenges customers face. They have access to functionally rich business software solutions including customer relationship management, supply chain management, human resource management, and more that come with the industry best practices and specific capabilities customers need already built in.

About Infor

Infor ERP Technology

Infor ERP VISUAL is an application managed and solution hosting service that is anchored on Infor's "enrich, extend, and evolve" product strategy and Infor Open SOA (service-oriented architecture).

Infor ERP Highlights

Infor ERP

- * Flexible, low-cost ERP solutions that match the way the customer's business works.
- * Offers a breadth of functionality that enables customers to automate key manufacturing, operational and financial processes, meet fluctuating customer demand and compliance requirements, and collaborate internally as well as externally across the supply chain-all at a low total cost of ownership.
- * Infor's ERP applications help organizations reduce operational costs and improve efficiency, gain better visibility of transactions across the enterprise, make better business decisions, and deliver the right product at the right time.
- * What's more, Infor's ERP solutions helps customers keep their promises to their customers by applying best industry best practices to their operations and product implementation.

Infor ERP Adage

- * A comprehensive, flexible, advanced ERP solution for process manufacturers that facilitates production of consistent quality and compliant products to meet variable demand.

Infor ERP LN and Infor ERP Baan

- * An advanced, easy-to-use ERP solutions that bring together a wide range of business functions to serve the needs of leading discrete and project-based manufacturers.

Infor ERP SL (formerly SyteLine)

- * A dynamic ERP solution for the Microsoft .NET technology platform that encompasses customers' needs from engineer to order to repetitive and is built, serviced, and managed by manufacturing professionals.

About Infor

Infor ERP SX.enterprise

- * A robust distribution management solution specifically designed to help distributors of all types run an efficient, end-to-end operation to increase inventory turns and maximize margins.

Infor ERP VISUAL

- * A complete solution for small to mid-size discrete manufacturers that delivers support for their full business lifecycle, through planning, sourcing, making, and delivering.

Infor ERP Modules

Infor ERP Solution Suite

- * Infor CRM (customer relationship management)
- * Infor EAM (enterprise asset management)
- * Infor ERP (enterprise resource planning)
- * Infor FMS (financial management system)
- * Infor HCM (human capital management)
- * Infor Open SOA (service-oriented architecture)
- * Infor PM (performance management)
- * Infor PLM (product lifecycle management)
- * Infor SCM (supply chain management)
- * Infor SRM (supplier relationship management)



HIGHLIGHTS

- * Software designed specifically for small to medium businesses.
- * Recipient of multiple industry awards, recognitions, and reviews.
- * Customer-focused divisions offer solutions specifically for business management, healthcare, payment solutions, and industry and specialized solutions.
- * SaaS product on a hosted platform.

OWNERSHIP:

Public
(London: SGE.L)

HEADQUARTERS:

Beaverton, OR

ERP SOLUTIONS:

- * Sage MAS 500 ERP
- * Sage MAS 90 and 200
- * Sage PFW ERP
Manufacturing
- * Sage Pro ERP

FOUNDED:

1981, Newcastle-upon-Tyne,
England (The Sage Group plc)

CUSTOMER FOCUS:

Sage Software's sole focus is to provide business management software applications and services to small and medium-sized businesses (SMBs), with primary focus on four divisions: business management, healthcare, payment solutions, and industry and specialized solutions.

SELECT CUSTOMERS:

Chase Staffing Services, Harris Tea, United Way of Metropolitan Dallas, Monarch Computer Systems, Inc., Hobie Cat Company, DNS Electronics, Apollo Oil, Eltronics, Witt Industries, Inc., Milwaukee Brewers Baseball Club, San Francisco Opera.

About Sage Software

Sage Software supports the needs, dreams, and challenges of small and mid-sized businesses (SMB) by offering leading business management products and services. For over 30 years, Sage Software has delivered easy-to-use, scalable, and customizable software for accounting, customer relationship management, human resources, merchant services, time tracking, and the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit, and real estate industries.

Today, more than 2.8 million North American small and mid-sized businesses currently rely on Sage Software applications. The parent company of Sage Software, The Sage Group, plc. (London: SGE.L), reaches a global client base that numbers 5.4 million SMB customers worldwide. It serves these businesses through more than 13,000 employees in operations in North America, the UK, France, Germany, Portugal, Spain, Switzerland, South Africa, Australia, and Southeast Asia. By the end of fiscal year 2006, the North American revenue of Sage Software was \$652.2 million.

Sage Software's ERP solution suite is targeted toward small companies with 25 or fewer employees, and mid-sized companies with up to 500 or more employees. Revenues of these companies are typically from \$5 million to \$100 million annually.

Sage Software products are licensed, sold, and supported by an extensive network of value-added resellers (VARs) who must pass a stringent review process to be a part of this specialized distribution channel. Mass distribution products ACT! by Sage, Peachtree by Sage, and Simply Accounting by Sage are sold directly to the consumers or through retailers. Sage Software products are also used or recommended by 40,000 accounting and bookkeeping firms nationwide.

Sage ERP Key Strengths

* For more than 30 years, Sage Software has delivered easy-to-use, scalable, and customizable software for accounting, customer relationship management, human resources, merchant services, time tracking, as well as for the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit, and real estate industries.

About Sage Software

- * A perennial honoree in both *Accounting Today's* "Top 100 Products" and *Software Magazine's* annual Software 500 listings, Sage Software also has garnered a variety of other industry awards, recognitions, and reviews.
- * Sage Software's flagship ERP applications have won a 2007 'Readers' Choice' Award for being the top vote-getters in the "Client-Side Accounting Systems/Accounting for Larger Entities" category, beating Microsoft and its Dynamics GP/AX/NAV portfolio for the honor. It's the second straight year these two products have taken this Award in this category.
- * Sage Software is joining the Builders Alliance for Software Efficiency (BASE), comprised of the nation's most powerful and successful software companies that work with thousands of home builders—from pre-construction through post-construction—managing more than 25 percent of the nation's housing starts.
- * Working in unison across all its products and markets, Sage Software's employees, business partners, and advisors are tied by a common bond: being connected with its growing base of customers to help them to succeed.

Sage ERP Technology

Sage Software's ERP manufacturing solutions are provided as an SaaS product on a hosted platform. The company's software products require a maintenance or support program for the first year.

Sage ERP Highlights

Sage Pro ERP

- * Available in two editions with a full suite of manufacturing and accounting modules, Sage Pro is ideally equipped to meet small to mid-sized business demands.
- * Real-time processing makes business information, from Sales to Receivables and Payables to Inventory, available where and when it is needed.
- * Written in Microsoft Visual Fox Pro and integrated with Microsoft SQL server, Sage Pro delivers the stability and power thriving businesses demand.

Sage MAS 90 and 200

- * Sage MAS 90 and 200 ERP manufacturing solutions give customers the ability to increase efficiency through all stages of the production lifecycle cycle.

About Sage Software

- * With Bill of Materials, Work Order Processing, and Material Requirements Planning businesses can take control of the manufacturing process. When goods are finished, Inventory Management and Sales Order provide seamless distribution integration.

Sage MAS 500 ERP

- * Designed exclusively for large-sized mid-market businesses with 20 to over 1,000 employees in discrete, process, and mixed mode environments.
- * Offers a robust series of applications that provide total control of the manufacturing environment.
- * Sage MAS 500 ERP's end-to-end manufacturing applications let organizations take control of their production, gain insight into true manufacturing costs, and plan and maintain their raw materials.

Sage PFW ERP Manufacturing (Process Manufacturing)

- * Designed especially for the small to mid-sized company transacting business throughout the global marketplace, Sage PFW ERP is an award-winning financial and process manufacturing solution.
- * Sage PFW meets the complex challenges that transcontinental accounting and manufacturing present. Combining a powerful yet user-friendly interface and a web-enabled open architecture, Sage PFW is as functional as it is easy to use.
- * Sage PFW features a full suite of process manufacturing applications built-in which are ideally suited for process manufacturers in the paints and coatings, specialty chemical, consumer packaged goods, foods, and nutraceutical industries.
- * Worldwide, process manufacturers use Sage's solution to manage nearly every aspect of their operations. From research and development, formula management to MRP, MSDS, and production, Sage PFW improves efficiency and unifies processes within even the most complex manufacturing environments.
- * Globally, Sage PFW is the most widely used PC-based process manufacturing software solution in the world. Thousands of mid-range process manufacturers in over 40 countries gain leverage with Sage PFW.

About Sage Software

Sage PRO ERP

- * Available in 2 editions with a full suite of manufacturing and accounting modules, Sage Pro is ideally equipped to meet small to mid-sized business demands.
- * Real-time processing makes business information, from Sales to Receivables and Payables to Inventory, available where and when it is needed.
- * Written in Microsoft Visual Fox Pro and integrated with Microsoft SQL server, Sage Pro delivers the stability and power thriving businesses demand.

Sage ERP Modules

Sage Pro ERP

- * Customer Relationship Management, Production Entry, Work Orders, Shop Control

Sage MAS 90 200

- * Financials & Accounting, Human Resource Management, Production Planning, Bill of Materials, Inventory Management, Material Requirements Planning (MRP), Purchase Order, Sales Order, Work Order

Sage MAS 500 ERP

- * Advanced Manufacturing, Advanced Planning and Scheduling, Engineering Change Management, Estimating, Accounting & Financials, Personnel and Resource Management, Material Requirements Planning (MRP), Product Configurator, Project Management for Manufacturers, Shop Floor Control

Sage PFW ERP Manufacturing

- * Costing, MRP, Formulas, MSDS/Compliance, Labeling, Order Entry Pro, Laboratory Production, Inventory Pro, Purchasing Pro

HIGHLIGHTS

- * Leading on-demand accounting/ERP software application.
- * Hosted, web-based solutions are delivered on demand (SaaS).
- * Focus on medium size businesses.
- * Supports all back-office operations.
- * Oracle CEO Larry Ellison controls a 55% stake in the company.

OWNERSHIP:

Public
(NYSE: N)

HEADQUARTERS:

San Mateo, CA

ERP SOLUTIONS:

NetSuite Accounting/ERP

- * NetSuite Small Business
- * NetSuite Wholesale/
Distribution
- * NetSuite Services
- * NetSuite Software Company
Edition

FOUNDED:

1998, California

CUSTOMER FOCUS:

NetSuite's main customer base consists of growing and medium size businesses predominately in the eCommerce, wholesale and distribution, software, and retail sectors.

SELECT CUSTOMERS:

Opal, Document Sciences, SKYYTEK, iLevel, Associated Grocers, Wolfgang Puck, The Oakland Athletics, Linden Lab, Premiere Global Services, Cartridge World.

About NetSuite

NetSuite provides online, hosted customer relationship management (CRM) and enterprise resource planning (ERP) software designed to help small and mid-sized companies manage their businesses and automate their processes. NetSuite's software handles such functions as sales, customer communications, order management, inventory management, finance, e-commerce, time and billing, and Web site management. Oracle CEO, Larry Ellison, controls a 55% stake in the company, which was founded in 1998.

Today, NetSuite is the leading on-demand Accounting/ERP software application. The company also notes that its popular line of solution suites is the first and only on-demand accounting/ERP solution that supports all back-office operations. While some accounting software provides one or a few pieces of ERP software, NetSuite offers a comprehensive business suite with everything its customers need in one powerful solution. With NetSuite, organizations can manage financials, order fulfillment, purchasing, inventory, time and billing, payroll, employee self-service, Web presence, and more. The Accounting/ERP software system components are tightly integrated, giving businesses access to real-time intelligence to make better decisions, along with the capability to automate business process across the company.

What this means is that, with the NetSuite solution, the entire business can run in real time. Employees can move faster and smarter. Customers are served better. Orders can be filled and tracked more quickly and easily, with inventory levels updated in real time. And with full visibility into inventory by sales reps for order promising and by planners for purchasing, companies can lower inventory levels, analyze inventory costs and collaborate with vendors more effectively.

Most important, NetSuite Accounting/ERP is seamlessly integrated with CRM and e-commerce for end-to-end business process management across the business. And because NetSuite is an open system, customers can also seamlessly integrate with third party, industry-specific and legacy software.

About NetSuite

NetSuite Key Strengths

- * NetSuite is the first and only on-demand ERP and Accounting solution that supports all of an organization's back-office operations. While some software packages provides one or a few pieces of the ERP software solution, NetSuite offers a comprehensive business suite with everything companies need in one powerful solution.
- * With NetSuite, customers can manage financials, order fulfillment, purchasing, inventory, time and billing, payroll, employee self-service, Web presence, and more. The Accounting / ERP software system components are tightly integrated, giving businesses access to real-time business intelligence to make better decisions. And the application can automate business process across the company.
- * NetSuite ERP is seamlessly integrated with CRM and ecommerce for end-to-end business process management across the business. And because NetSuite is an open system, customers can also seamlessly integrate with third party, industry-specific and legacy software.
- * Using the NetSuite ERP solution suite, the entire business can run in real time. Employees can move faster and smarter. Customers are served better. Orders can be filled and tracked more quickly and easily, with inventory levels updated in real time. And with full visibility into inventory by sales reps for order promising and by planners for purchasing, companies can lower inventory levels, analyze inventory costs and collaborate with vendors more effectively.

NetSuite ERP Technology

NetSuite's hosted, web-based services and solutions are delivered on demand for robust, end-to-end ERP and business process management.

NetSuite ERP Highlights

- * Improves decision making with real-time metrics and role-based dashboards.
- * Improves productivity with greater visibility and automation of back-office processes.
- * Ensures accountability and compliance with robust, auditable accounting.
- * Graduates customers from simple desktop accounting packages or from standalone accounting/ERP to powerful Accounting/ERP that's integrated with CRM and e-commerce.

About NetSuite

- * Eliminates IT costs and hassles associated with maintaining and upgrading traditional client-server software applications.
- * Enables customers to customize and extend the NetSuite platform easily to meet their exact needs.

NetSuite ERP Modules

NetSuite Small Business

- * Financials: Accounting and ERP, HRM and Employee Management, Executive dashboard, CRM

NetSuite Services Company Edition

- * Finance and Accounting, Personnel Management, Supplier Relationship Management

NetSuite Software Company Edition

- * Finance and Accounting, Procurement, SCM, HRM and Employee Management

NetSuite Wholesale/Distribution Company Edition

- * Finance and Accounting, Procurement, SCM, HRM and Employee Management



HIGHLIGHTS

- * Global focus - serves customers in more than 50 countries.
- * Broad offering of industry-specific solutions for complete enterprise management.
- * Ross Enterprise is the product suite of CDC Software, a company ranked as one of the 50 fastest growing technology companies.

OWNERSHIP:

Public (subsidiary of CDC Software, CDC Corp.) (NASDAQ: CHINA)

HEADQUARTERS:

Hong Kong (Global headquarters)
Atlanta, Georgia (N. America headquarters)

ERP SOLUTIONS:

Ross ERP Suite

- * Ross Resource Planning
- * Ross Supply Chain Planning
- * Ross Supply Chain Execution
- * Ross Customer Relationship Management
- * Ross Enterprise Manufacturing
- * Ross Enterprise Performance Management

FOUNDED:

1988, Hong Kong

CUSTOMER FOCUS:

The company's out-of-the-box, industry-tailored software with built-in flexibility is aimed at small to mid-sized businesses and larger enterprises in the food and beverage, life sciences, consumer packaged goods, chemicals, and natural products industries.

SELECT CUSTOMERS:

First American Resources, GEO Specialty Chemicals, Triangle Brick, Ghirardelli Chocolate, BioConvergence, Litehouse Foods, KK Fine Foods, Michael Angelo's, Anabolic Laboratories, Schenectady Int'l.

About Ross Enterprise

Ross Enterprise is the enterprise resource management (ERP) product suite of CDC Software. Focused on process manufacturers, the Ross Enterprise family of Internet-architected solutions is a comprehensive, modular suite that spans the enterprise, from manufacturing, financials and supply chain management to customer relationship management, performance management and regulatory compliance.

As a China-based technology company with North American headquarters in Atlanta, the company has been ranked as number five among the prestigious list of the 50 fastest growing technology companies.

CDC Software is a provider of enterprise software applications designed to help organizations deliver a superior customer experience, while increasing efficiencies and profitability. The CDC Software product suite includes Pivotal CRM (customer relationship management); c360 CRM add-on products, industry solutions, and development tools for the Microsoft Dynamics CRM platform; Ross ERP and SCM (supply chain management); MVI real-time performance management; IMI warehouse management and order management; and Platinum China HR (human resource) and business analytics solutions.

The company's industry-specific solutions are used by more than 5,000 customers worldwide, with strong representation in the manufacturing, financial services, healthcare, home building, real estate, and wholesale/retail distribution industries.

Ross Enterprise/CDC Software's product offerings are complemented by a full continuum of services that span the lifecycle of technology and software applications, including implementation, project consulting, outsourced business services, application management, and offshore development.

CDC Software is the enterprise software unit of CDC Corporation (NASDAQ: CHINA) and is ranked number 18 on the Manufacturing Business Technology 2006 Global 100 List of Enterprise and Supply Chain Management Application vendors.

About Ross Enterprise

More than 6,000 organizations worldwide rely on Ross Enterprise/CDC Software solutions to demonstrate a superior ability to attract, understand, and keep valuable customers.

Ross Enterprise Key Strengths

- * Through its “customer-driven” strategy, Ross Enterprise develops industry-specific ERP solutions in collaboration with its customers. By focusing on specific industries in which it has deep expertise and a thorough understanding of unique business processes and requirements, Ross delivers solutions that better meet the needs of these organizations at a lower total cost of ownership.
- * Leading companies worldwide rely on Ross Enterprise/CDC Software to support their enterprise-wide deployments. The company’s products streamline and optimize processes across the enterprise to align with a company’s customer-driven priorities.
- * A truly international company, Ross Enterprise/CDC Software’s global reach serves customers in more than 50 countries through its 22 global offices.
- * With its corporate headquarters in the United States, a strong presence in EMEA, Australia, and South America, and a notable presence in China and Japan, Ross/CSC Software uses its global experience and resources to bring customers best practices and deliver superior products and services.

Ross ERP Technology

With a strong focus on product and process manufacturers, the Ross Enterprise family of Internet-architected solutions is a comprehensive, modular suite that spans the enterprise, from manufacturing, financials and supply chain management to customer relationship management, performance management and regulatory compliance.

Ross ERP Highlights

- * Ross ERP provides the control and visibility organizations need throughout their operation to maximize profitability and consistently fulfill customer demand.
- * The Ross Enterprise ERP solution helps product and process manufacturers worldwide to manage manufacturing operations with dynamic forecasting and scheduling, formula-based production and yield management, quality control, inventory management, complex product costing, and regulatory compliance.

About Ross Enterprise

- * Current Ross Enterprise ERP customers report exceptional operating improvements including inventory savings of 20 percent, throughput improvements of 15 percent, and 50 percent reductions in order fulfillment times -- all enabling strengthened competitive positioning and accelerated business growth.

Ross ERP Modules

- * Financial Management, Manufacturing Management, Quality Management, Materials Management, Maintenance Management, Business Analytics, Data Collection.